

# Helmsbriscoe Annual Business Conference

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### **PREFACE - Microsoft**

“For my company’s annual conference, we count on Helms riscoe to help us with all hotel contracts My HB Associate has been a master at helping us to negotiate hotel contracts I’ve learned that hotels are a lot more willing to negotiate with HelmsBriscoe than they are willing to negotiate with me directly,

### **2014 HelmsBriscoe Annual Business Conference**

2014 HelmsBriscoe Annual Business Conference Partner Attendees Alpha by Company Name First Name Last Name Company Metro City State Country Email Address Sarah Rector Cavallo Point - The Lodge at the Golden Gate San Francisco CA Sarah@cavallopointcom Alan Strozier Charleston Marriott Charleston SC alanstrozier@marriottcom

### **ANNUAL REPORT**

• HelmsBriscoe Annual Business Conference, Houston, TX • iMEX America, Las Vegas, NV • Los Angeles Tourism Convention and Convention Board UAE/ India Sales Mission INDUSTRY TRADE SHOWS • Meetings Professional International Northern California Chapter, Annual Gala, San Francisco, CA • Meeting Professionals International

### **THE GLOBAL LEADER - Discover Long Island**

• Joined HelmsBriscoe as a corporate leader in 2008 • More than 30 years of industry experience • Extensive experience in managing meetings consolidation and centralized sourcing initiatives • Passionate leader currently serving on the board of Meeting Professional International Greater New ...

### **PRESS RELEASE 619-255-7069 newportbeach@jpublicrelations ...**

HelmsBriscoe, a global leader in meeting procurement, awarded Visit Newport Beach Inc “Destination Partner of the Year in a Secondary Market”

during this years' HelmsBriscoe Annual Business Conference The first-time category, geared toward small-but-mighty boutique destinations, was voted on by the HelmsBriscoe team's 1,300 associates

### **2016-2017 - Experience Kissimmee**

- HelmsBriscoe Annual Business Conference - Reunion Friendly Network Summit - Christian Management Conference Assoc (CMCA) - VISIT FLORIDA VIP Networking Event\* (New York, NY) - Cvent Connect INTERNATIONAL - IPW (International Pow Wow) Must be a VISIT FLORIDA Member MEETINGS & CONVENTIONS - Florida Society of Association Executives

### **2019 Annual Conference Business Meeting Agenda**

2019 Annual Conference Business Meeting Agenda I C all to Order (65 t h A IMHO Conference) Cory Shapiro II Q uorum Report Mike Schilling III  
2019 Annual Business Meeting Agenda Approval Cory Shapiro IV H ow to utilize voting technology Luke Symington V A ppointment of Parliamentarian

### **GROUP SALES, 4th Quarter FY 2017/2018 SERVICES & SPORTS**

Attended the HelmsBriscoe Annual Business Conference and the National Association of Sports Commissions (NASC) Annual Symposium trade shows Hosted seven site visits for potential booking opportunities, including Leisure Systems, Inc, William R Rush ...

### **QUARTERLY REPORT: Q2 2019 HOTEL OCCUPANCY TAX ...**

main planners for all association business This show offered a booth and appointment schedule alongside educational and networking events • VIP Oil and Gas Corporate Site Tour - With interest to move the annual conference from the west side of Houston, Visit The Woodlands worked closely with the Marriott Waterway to

### **2018 ANNUAL REPORT - Visit Marina Del Rey**

California Chapter Annual Conference and Expo, San Francisco • Connect Corporate, Chicago • Smart Meetings Pacific Northwest, Seattle • HelmsBriscoe Annual Business Conference, Orlando • Connect Incentive, Hawaii • Connect Corporate, Salt Lake City • IMEX America, Las Vegas • California Society of Association Executives

### **2014 HelmsBriscoe Annual Business Conference**

2014 HelmsBriscoe Annual Business Conference Partner Attendees Alpha by Last Name First Name Last Name Company Metro City State Country  
Email Address Karin Aaron Montgomery County CVB Washington DC kaaron@visitmontgomerycom Shahab Abbas FRHI Hotels & Resorts Orange CA shahababbas@frhicom

### **2018 ANNUAL CONFERENCE & LEADERSHIP MEETING ...**

2018 ANNUAL CONFERENCE & LEADERSHIP MEETING REQUEST FOR PROPOSALS Introduction This is a request for proposal (RFP) for cities interested in hosting the 2018 Sister Cities International Annual Conference For the 2018 Annual Conference, all cities are eligible to apply Cities applying must also be dues paying members of

### **2017 Annual Conference RFP Formatted**

This is a request for proposal (RFP) for cities interested in hosting the 2017 Sister Cities International Annual Conference For the 2017 Annual Conference, the leadership of Sister Cities International has decided that all states are eligible to apply

### **CONNECTICUT CONVENTION CENTER ATTENDS ...**

HELMSBRISCOE ANNUAL BUSINESS CONFERENCE HARTFORD, CT (April 23, 2013) - Last week, Heather Vieira, National Sales Manager for the

Connecticut Convention Center introduced the state-owned facility and city of Hartford at the HelmsBriscoe Annual Business Conference in Orlando, FL More than 600 meeting planners from around the world attended the

#### **APPROVED BOARD OF ACQUISITION & CONTRACT - ...**

HelmsBriscoe Annual Business Conference, webinars, leadership meetings and destination partnership education sessions, among other benefits Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy and Procedures are not applicable to any procurement for which this Honorable Board determines, by resolution

#### **25TH ANNUAL CONFERENCE HOUSTON, TX • MAY 15-18, 2017**

Business Casual Attire is the suggested attire The National VOAD Board of Directors ask attendees to dress in Business Attire for the Awards Dinner on Tuesday evening Although it will be warm outside, the indoor conference meeting space will be cool throughout the duration of the conference Please

#### **INDUSTRY REPORT - April 2017**

National Association of Sports Commissions Conference Atlanta Sacramento HelmsBriscoe Annual Business Conference Global Meetings Industry Day Event Alcohol Countermeasure Systems Momentum Factor Alpha Kappa Alpha Sorority 475 AIMIA Incorporating EIM- Ohio 250 IEEE USA Health Connect Partners 1,815 850 270 Bob Veres' 1,060 1,800 A Meetings Lead

#### **2015-16 BUSINESS DEVELOPMENT PLAN**

makers to the destination (such as HelmsBriscoe's Annual Business Conference, which comes to downtown Phoenix in June 2016) 3 Expand agreements with electronic-lead platforms and industry partners Third-party convention-planning companies such as Cvent and HelmsBriscoe continue to influence major decision makers in the industry

#### **HelmsBriscoe**

Destination Partner Cancun is a Preferred Partner with HelmsBriscoe As of July, 2010 - December, 2011 Unique access to associates Exposure via marketing, events & education Host of "MOMs" conference November, 2010 HBs ABC in January, 2011 - January 5-7, 2011 - Gaylord National

#### **2013 HelmsBriscoe Annual Business Conference Partner ...**

2013 HelmsBriscoe Annual Business Conference Partner Attendees Alpha Company Name First Name Last Name Company Work City Work State Work Country Email Address Patricia Baleyto Abama Golf & Spa Resort Santa Cruz de Tenerife Spain patriciabaleyto@ritzcarltoncom Natalie Moran Accor New York New York USA NatalieMoran@accorcom